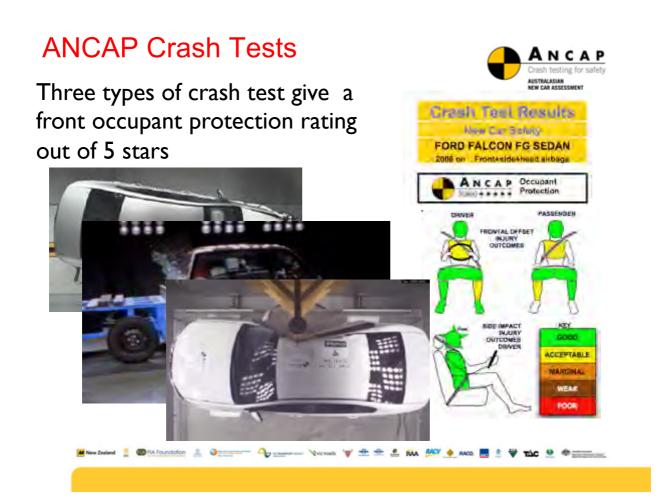


Safer Vehicles and Consumer Ratings GRSP ASIA MEETING - MARCH 2012

Michael Paine - Technical Manager

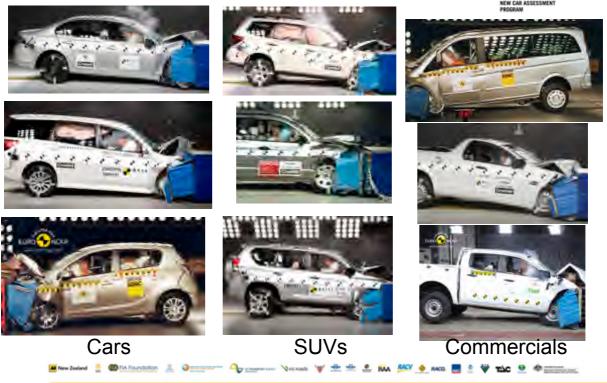






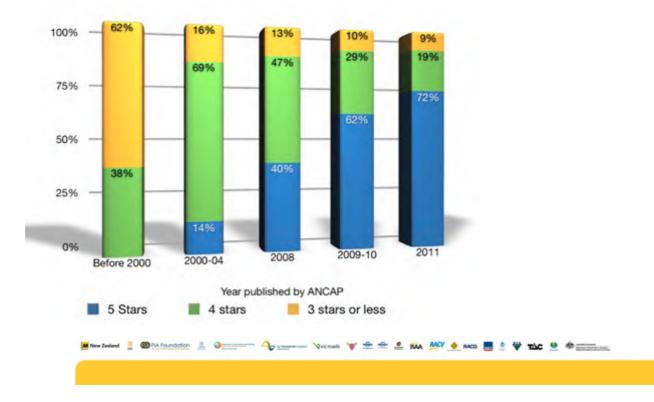
5-star vehicles are available in all categories





ANCAP Trends - Vehicle Models





AUSTRALIAN GOVERNMENT FLEET PURCHASING POLICY



- From July 2011 all cars purchased by the Australian government must have a 5-star ANCAP rating and all light commercial vehicles must have at least a 4-star rating (no exemptions!)
- Australasia now has 5-star vehicles in all vehicle market segments including VW Amarok, Ford Ranger and Mazda BT50 pick-ups and Mercedes Vito van





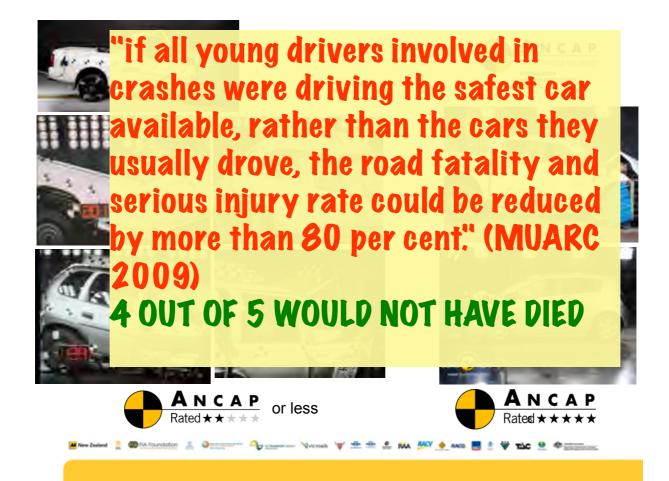
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Relative Risk of Fatal Injury

Based on Folksam 2010 (Europe)



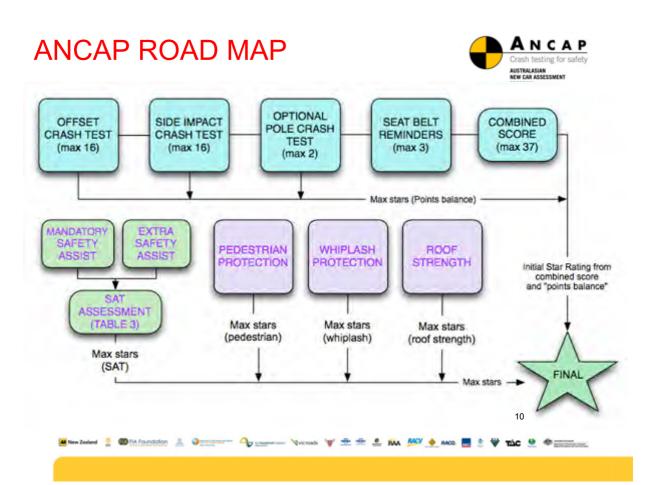


ANCAP ROAD MAP



- Rolling 5 year plan
- Raises the bar for each star rating including minimum requirements for pedestrian, whiplash & roof strength
- Encourages uptake of a wide range of Safety Assist Technologies (SAT) - both passive and active
- Developed in consultation with the auto industry, including annual reviews



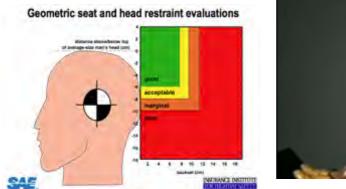


A result of at least "marginal" is required for an
ANCAP 5-star safety rating from
2012.

Whiplash Protection



12





ANCAP member NRMA Insurance already rates whiplash protection for Australian vehicles using the IIWPG (RCAR) protocol. A result of at least "acceptable" required for an ANCAP 5-star rating from 2012.



Roof Strength Rating

Australia has a similar rollover problem to the USA. IIHS roof strength rating is being introduced





A N C A P

Crash testing for safe AUSTRALASIAN NEW CAR ASSESSMENT

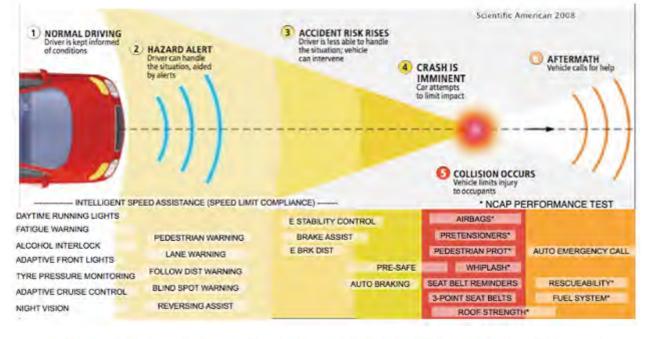


A result of at least "marginal" (SWR >=2.5) required for an ANCAP 5-star rating from 2014.

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EXAMPLES OF SAFETY ASSIST TECHNOLOGIES (SAT)

Each counts as 1 SAT if standard, 0.5 SAT if optional









12.5 pt or more in offset & side impact 1pt or more in pole test, 32.5 or more overall plus...

Year	"Mandatory SAT" ¹	Minimum number of "Additional SAT" items ²	Minimum Pedestrian Rating *	Minimum Whiplash Rating	Minimum Roof Strength Rating
	5 Stars				
2011	ESC, 3PSB, HPT front seats			4	
2012		2	Marginal	Acceptable	
2013	2012 + SBR front seats, EBA	3	Marginal	Acceptable	
2014	2013 + HPT 2nd row seats	4	Acceptable	Good	Marginal SWR >= 2.5
2015	2014 + SBR 2nd row fixed seats	5	Acceptable	Good	Marginal SWR >= 2.5

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* High seat vehicles - marginal pedestrian protection from 2014

INTERNATIONAL ACTIVITIES

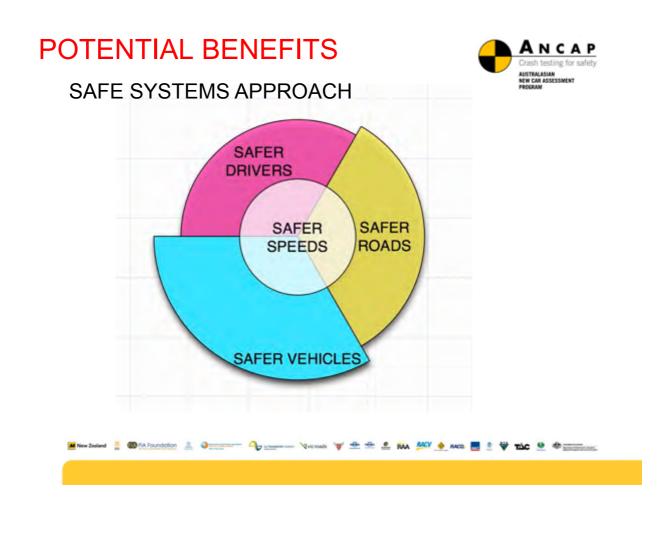
- Japan 2010: ANCAP crash test of Mitsubushi i-MiEV conducted at JARI in conjunction with a joint NCAP meeting.
- Australia 2010: MIROS visitors observe ANCAP crash tests and discuss protocols
- Malaysia 2011: ANCAP representatives attend ASEAN NCAP meeting
- Australia 2012: ASEAN NCAP meeting & crash test

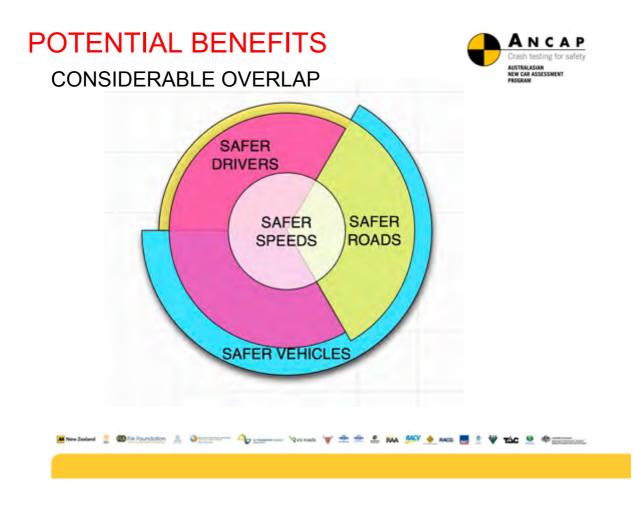


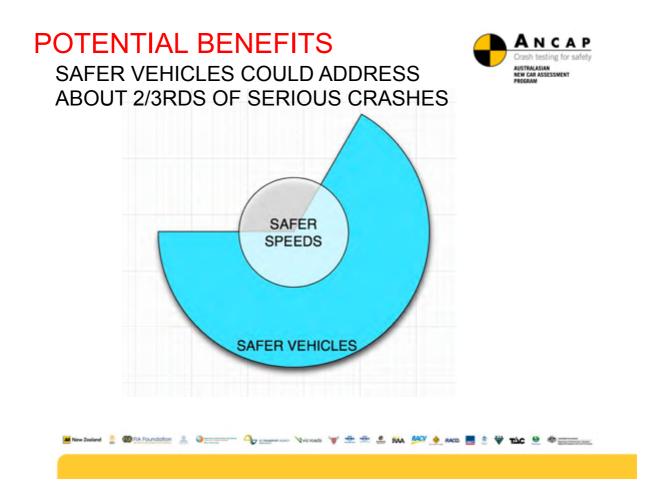
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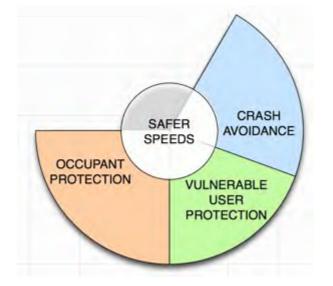


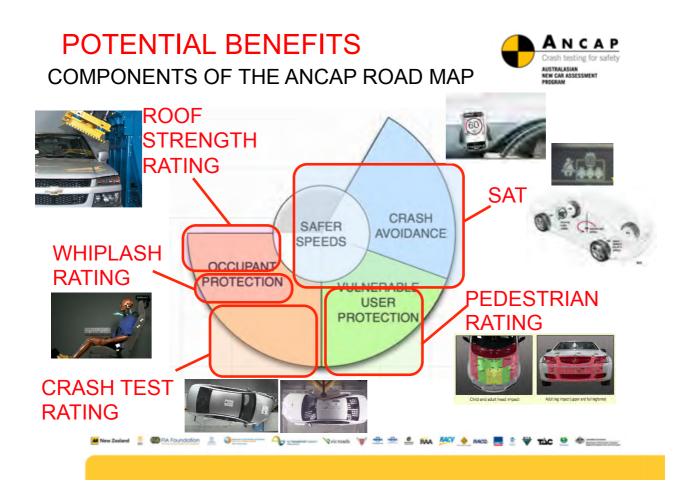


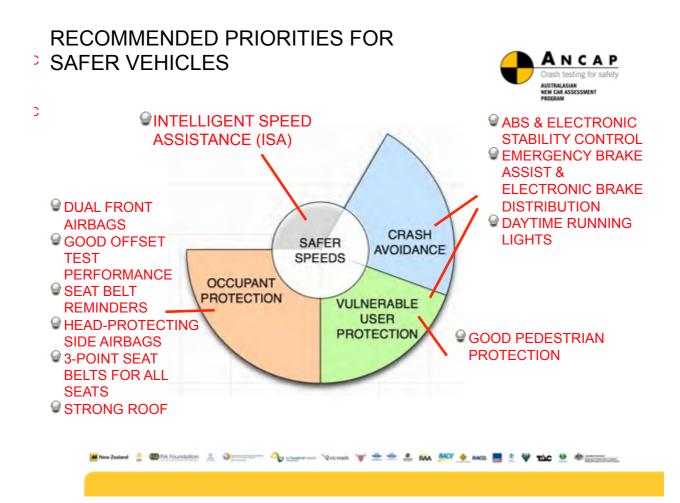
POTENTIAL BENEFITS



TYPES OF VEHICLE COUNTERMEASURES







STRATEGIES FOR SAFER VEHICLES



WITH ESTIMATED % SAVING IN SERIOUS CRASHES IN ASIA

SAFETY FEATURE	STRATEGY
GENERAL	IMPLEMENT/SUPPORT REGIONAL NCAPS. IMPROVE CONSUMER AWARENESS OF SAFETY INFLUENCE FLEET PURCHASING POLICY RECOGNISE/REWARD GOOD BRANDS WORK WITH INSURERS
OCCUPANT PROTECTION (20%)	REGULATE FOR UNECE R94 & R95. SUPPORT NCAPs
PEDESTRIAN PROTECTION (20% WITH M/C & BICYCLE)	REGULATE FOR GTR ON PEDESTRIAN PROTECTION. SUPPORT NCAPs
ELECTRONIC STABILITY CONTROL (10%)	REGULATE FOR GTR ON ESC
DAYTIME RUNNING LIGHTS (5%)	REGULATE FOR EU DRL REQUIREMENTS - COMMISSION DIRECTIVE 2008/89/EC
INTELLIGENT SPEED ASSISTANCE (10%+)	SUPPORT DIGITAL MAPPING OF SPEED LIMITS, PROMOTE ACCEPTABLE ISA PRODUCTS, CONDUCT PILOT/DEMONSTRATION PROGRAMS

Thank you

С



